INTRACO Limited
(Incorporated in the Republic of Singapore)
Company Registration Number 196800526Z

INTRACO ends FY2013 with net profit of S$1.1 million

- ***Healthy balance sheet with cash and cash balances of $51.3 million as at 31 December 2013***
- ***Net asset value per share increased to 63 cents per share***
- ***Will continue to focus on identifying new business opportunities***
- ***Myanmar crane leasing and sale business commences in May 2014***

Financial Highlights

Year ended 31 Dec (S$'million)	FY2013	FY2012	% Change
Revenue	**127.9**	**161.2**	**(20.6)**
Gross profit	**4.0**	**5.8**	**(31.7)**
Profit / (Loss) before tax	**1.1**	**(8.9)**	**n.m.**
Net profit / (loss)	**1.1**	**(8.9)**	**n.m.**
EPS* (Singapore cents)	**1.16**	**(9.0)**	**n.m.**
NAV per share* (S$)	**0.63**	**0.61**	**3.3**

Based on weighted average number of 98,725,879 issued shares in FY2013 and 98,670,879 issued shares in FY2012, excluding treasury shares.

SINGAPORE – 24 February 2014 – SGX Mainboard-listed leading trading company **INTRACO Limited** (**"INTRACO"**, or together with its subsidiaries the **"Group"**) has achieved a net profit of $1.1 million for the year ended 31 December 2013 ("**FY2013**"), reversing its losses of the last 2 years. The Group's net cash position also improved by $2.2 million to $51.3 million as compared to the previous period ended 31 December 2012 ("**FY2012**").

INTRACO's revenue decreased by 20.6% to $127.9 million in FY2013 compared to $161.2 million in FY2012, leading to a fall in gross profit of 31.7% to $4.0 million as compared to $5.8 million the year before.

The improvement in INTRACO's net profit can be attributed to the Group's efforts to streamline and consolidate its operations, which resulted in several one-off gains. These included a final distribution of $863,000 from an investment that was liquidated in FY2013; a gain of $63,000 from the disposal of an associate, which was classified as asset held for sale in FY2012; a foreign exchange gain of $214,000 from the strengthening of the US dollar against the Singapore dollar during the year under review; a $1.3 million write-back following the successful sale of seafood inventory by a subsidiary; and, the reversal of a $218,000 provision for claims following settlement with a customer.

The Group's share of profit of associates (net of tax) also surged 21.7% to $1.0 million in FY2013 as compared to $858,000 in the preceding year.

INTRACO Managing Director and CEO, Mr Foo Der Rong, said: "In FY2013, we focused on streamlining our operations so as to position the Group to explore new prospects that will grow our business. This had led to the disposal of some of our non-core investments. With our streamlined operations and improved business agility, we believe that INTRACO is poised to capitalise on opportunities both locally and the region."

Segmental Review

Trading & Others Segment

In FY2013, revenue for the Group's Trading & Others Segment, which included the trading of plastics, seafood and telecommunications, decreased by 19.8%, or $30.9 million, to $125.4 million.

The decline in the Segment's revenue was due mainly to a $21.6 million fall in revenue from the Plastics Division as a result of a shortage of resin supplies in the first half of FY2013. This shortage of raw materials, coupled with the falling selling prices of plastics products, continued to impact sales in the second half of the year and further contributed to the decline in revenue in FY2013.

As a result of the write-back in seafood inventory to its net realisable value of $1.3 million, the Segment reported a profit-before-tax of $1.4 million, reversing the loss of $7.1 million in FY2012.

Projects Segment

The Group's Projects Segment also recorded lower revenue of $2.6 million in FY2013 compared to $4.8 million in FY2012. This was due mainly to fewer projects secured as a result of keen competition.

The Segment reported a profit-before-tax of $0.5 million in FY2013 compared to a loss of $0.3 million in FY2012. This was due mainly to the recognition of a $0.4 million profit from a project and a write-back of provision for claim of $0.2 million in FY2013.

Healthy Balance Sheet

As at 31 December 2013, the Group's cash and cash equivalents stood at a healthy $51.3 million and cash per share was S$0.52.

Earnings per ordinary share was 1.16 cents and net asset value was 63.0 cents as at 31 December 2013, compared to earnings per share loss of 9.0 cents per share and net asset value of 61.0 cents as at 31 December 2012. The earnings per share figures were calculated based on 98,725,879 and 98,670,879 weighted number of ordinary shares in issue in FY2013 and FY2012 respectively.

Outlook and Strategy

The Group expects the business environment to remain challenging because of the uncertain global economy and intense competition in the industries and markets it operates in.

Moving forward, the Group will continue to explore new business opportunities for growth and profitability by leveraging on its brand name and its established regional network.

On 28 August 2013, INTRACO announced that it had set up a joint venture company with Tat Hong Holdings Ltd and prominent Myanmar businessman, Mr. Aung Moe Kyaw, for the purpose of operating a crane rental and distribution business in Myanmar. The joint venture company is expected to commence business in May 2014.

Mr Foo Der Rong said: "We will continue to proactively identify potential acquisition targets and/or business opportunities to further enhance the performance of the Group."

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About INTRACO Limited—(www.intraco.com.sg)

Incorporated on 5 November 1968, INTRACO's original mission was to source competitively priced raw materials, commodities and manufactured goods to support Singapore's early industrialisation programme, which included the creation of new export markets for locally manufactured products, and the promotion of external trade.

INTRACO was successfully listed on the Singapore Exchange in December 1972. Over the years, the Group has evolved to meet the demands of the global marketplace by tranforming into a leading trading company through global partnerships focusing on two main sectors, namely trading & others, and projects.

Today, INTRACO's integrated global market network spans across ASEAN and China. While each serves as a strong platform for INTRACO's business, they also act as the Group's launch pads for companies seeking regional expansion. This is further bolstered by INTRACO's established international network of partnerships and alliances.

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For more information, please contact:

August Consulting
Tel: 65 6733 8873
Wrisney Tan, wrisney@august.com.sg
Swyn Teo, swyn@august.com.sg