



## INTRACO Limited

(Incorporated in the Republic of Singapore)  
Company Registration Number 196800526Z

# INTRACO Reports Earnings Turnaround in 1H2015

- *New subsidiary KA Group contributed positively to earnings*
- *Gross profit more than tripled*
- *Healthy balance sheet to pursue strategic business opportunities*

### Financial Highlights

Half-year ended 30 Jun (S\$'million)	1H2015	1H2014	% Change
Revenue	58.6	68.4	(14.4)
Gross profit	5.5	1.6	246.7
EBITDA	1.9	(0.3)	n.m.
Net profit/(loss)	1.2	(0.6)	n.m.
Earnings per share* (Singapore cents)	1.12	(0.59)	n.m.
NAV per share* (S\$)	0.62 (as at 30 Jun 2015)	0.61 (as at 31 Dec 2014)	1.6

\*Based on 103,725,879 (30 June 2014: 98,725,879) issued shares.

**SINGAPORE – 14 August 2015** – SGX Mainboard-listed investment holding company **INTRACO Limited** (“**INTRACO**”, or together with its subsidiaries the “**Group**”) has begun to see traction from its turnaround plan, achieving a net profit of S\$1.2 million for the half-year ended 30 June 2015 (“**1H2015**”) compared to a net loss of S\$0.6 million for the same period last year (“**1H2014**”).

Revenue declined by 14.4% to S\$58.6 million, on the back of lower contribution from its Trading & Others segment. This was mainly due to a shortage of resin supplies in HY2015. However, revenue from the Projects segment grew more than 6 times in HY2015 due to the inclusion of revenue from its new acquired subsidiary – KA Group. Revenue contribution from the Projects segment made up about 10.0% of the Group's revenue for HY2015 compared to about 1.3% for 1H2014.

Despite the decline in revenue, gross profit for 1H2015 more than tripled compared to 1H2014.

INTRACO Managing Director and CEO, Mr Foo Der Rong, said: *“We are very encouraged by our performance at half-time. With the successful integration of KA Group, as part of the Group’s diversification strategy, we have achieved a turnaround in earnings despite a challenging operating environment.”*

### **Healthy Balance Sheet**

As at 30 June 2015, the Group’s cash and cash equivalents and debt securities available for sale stood at a healthy S\$40.5 million, which will enable it to continue its growth strategy through the acquisition of profitable businesses that will contribute towards the long term sustainability of the Group.

### **Outlook and Strategy**

The outlook of the key economies worldwide continues to be unpredictable. In particular, the oil and gas industry remains volatile. These factors have therefore resulted in business uncertainties. In line with this, the Group expects its operating environment to be challenging in the next 12 months, especially for its plastics resin trading business which is dependent on commodity prices.

Mr Foo said: *“Despite a slowing global economy, the Group believes it can keep up the momentum achieved in the first six months and is cautiously optimistic about its performance in the next six months. At the same time, we will continue to seek further opportunities for growth through identifying profitable businesses for strategic acquisition in order to create long term value for our shareholders.”*

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**About INTRACO Limited—([www.intraco.com.sg](http://www.intraco.com.sg))**

Incorporated in 1968 by the Singapore government and listed on the Singapore Exchange (“SGX”) in 1972, INTRACO Limited (“INTRACO”, or together with its subsidiaries the “Group”) started as a trading company that played a key role in the industrialisation of Singapore. Over the years, the Group has transformed into an investment holding company with interests in diversified businesses under two main arms, its Trading & Others segment and its Projects segment.

Under the Trading & Others segment is the Group’s core business and main revenue generator – the Plastics Division, which has been trading and distributing plastic resin products throughout Asia for more than 30 years.

The main business under its Projects segment is the provision of passive fire protection products via its subsidiary KA Group, which is a leading player in Singapore’s construction industry for such solutions.

In addition, INTRACO has a joint-venture with SGX Mainboard-listed crane company Tat Hong Holdings Ltd and Myanmar business magnate, Mr Aung Moe Kyaw, to provide crane rental and other related services in Myanmar. The Group is also a substantial shareholder of SGX Mainboard-listed Dynamic Colours Limited, which is principally engaged in the business of colour compounding and modified compounding of resins that are used in the manufacture of external casings or component parts of electrical appliances and electronic devices as well as the manufacture and sale of heavy-duty polyethylene packaging materials.

As an investment holding company, INTRACO actively seeks out opportunities to expand its portfolio and to create value for all its stakeholders through strategic investments in high growth businesses. The Group is committed to use its resources to help its investee companies develop their business strategies and achieve sustainable growth.

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